

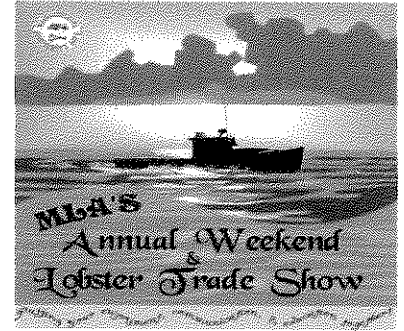
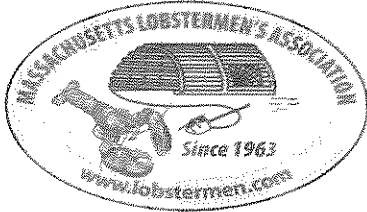
Massachusetts Lobstermen's Association, Inc.

8 Otis Place

Scituate, MA 02066-1323

Bus. (781) 545-6984 Fax (781) 545-7837

www.lobstermen.com



Dear MLA member and Annual Weekend attendee,

Can you believe it's this time of year again to plan ahead for the MLA Annual Weekend and Trade Show January 19th-22nd, 2012?

Enclosed in this packet you will find the room reservation forms, sponsorship forms, children activities sign up sheet and all the vendor applications and information you need. Please pass along the vendor information to any company or distributor you would like to see at the show. All rooms and booths are on a first come first serve basis. So if you want a specific room or booth location **DO NOT** delay in getting you reservations in early.

Last years show was a great success thanks to the many MLA members, vendors and show attendees who are dedicated to the fishing industry. The Annual Weekend Committee has been working hard at brining in new vendors to keep you up to date with all the newest gadgets in the industry.

If you are interested in helping at the show please call the office and we will be more than happy to have the help. Let's make this 2012 Annual Weekend one to remember!

See you in January,

Beth Casoni



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The Massachusetts Lobstermen's Association will be holding it's Annual Weekend and Lobster Trade Show at the Resort and Conference Center at Hyannis on January 19—January 22, 2012. The aim of this event is to provide an opportunity for lobster fishermen, dealers and equipment suppliers to get together for communication, education *and to have some fun too*. Since the Association also provides educational grants to college bound children of our members, any profits from this event go towards these education grants.

Our Annual Weekend Committee is asking if you would help us by being a sponsor for one of our activities or raffles. The activities and raffles for which we are seeking sponsorship are the Scholarship Fund Raffle, The Members Raffle, the Hospitality Room, The Banquet Reception, and even the printing of our Schedule of Events. A contribution of \$100 or more would be greatly appreciated, although any denomination is always welcomed. All those that do contribute will be recognized with their name and company listed at the event and also will be listed in our Schedule of Events booklet. Please note that our Schedule of Events booklet will go to press on January 15th so we would need to have everything by that date.

We would also like to invite you to attend the Annual Weekend and Lobster Trade Show if you can. The MLA currently has over 1,200 members which include lobster fishermen, lobster and seafood dealers and equipment suppliers. It works all year for the good of the resource and the lobster industry's participants and families as a whole. I am also enclosing some information about the show for your information.

Admission to the Trade Show Exhibit Halls and Seminars is FREE.

We sincerely hope that you will consider helping us out and we thank you in advance for any support you can give.

Sincerely yours,
MLA Annual Weekend Committee

Please return letter with your donation. Thank you

Name: _____ Amount: \$ _____

What would you like your donation to sponsor?

- | | |
|--|---|
| <input type="checkbox"/> Scholarship Fund Raffle | <input type="checkbox"/> Members Raffle |
| <input type="checkbox"/> Hospitality Room | <input type="checkbox"/> Banquet Reception |
| <input type="checkbox"/> Printing of Schedule | <input type="checkbox"/> Let Committee decide |

RESORT AND CONFERENCE CENTER AT HYANNIS
35 Scudder Avenue, Hyannis, MA 02601

HOTEL RESERVATION FORM
Thursday, January 19 2012 – Sunday, January 22, 2012

Arrival Date: _____ Departure Date: _____

Name (1): _____ Name (2): _____

Address: _____

City: _____ State: _____ Zip: _____

Day Telephone: _____ Today's Date: _____

Email: _____ Fax: _____

All Hotel & Meal Packages include the following per person: Accommodations for 2, or 3 nights, plus 1 Buffet Dinner on Friday night per person, 1 plated Dinner Banquet on Saturday night per person, all taxes & admin fees included. (note taxes are subject to increase)

Please check below which of these Hotel & Meal Packages you are selecting:

Check Choice	Package Type	Nights	Cost Per Package	Friday Evening Buffet	Saturday Evening Banquet choose dinner choice(s)	
					Prime Rib	Local Cod
	1 - Night Package (1 Adult)	Saturday only	\$150.20	n/a		
	1 - Night Package (2 Adults)	Saturday only	\$199.86	n/a		
	1 - Night Package (3 Adults)	Saturday only	\$249.53	n/a		
	2 - Night Package (1 Adult)	Fri. & Sat.	\$280.40	Included		
	2 - Night Package (2 Adults)	Fri. & Sat.	\$366.30	Included		
	2 - Night Package (3 Adults)	Fri. & Sat.	\$447.80	Included		
	3 - Night Package (1 Adult)	Thu., Fri. & Sat.	\$385.80	Included		
	3 - Night Package (2 Adults)	Thu., Fri. & Sat.	\$471.45	Included		
	3 - Night Package (3 Adults)	Thu., Fri. & Sat.	\$553.26	Included		

ADDITIONAL HOTEL NIGHTS, ADDITIONAL MEALS, NO MEALS, and/or CHILDREN'S MEALS					
Check all that apply	Additional Nights and/or Meals Separately	Indicate quantity and/or Hotel Nights	Cost	Saturday Evening Banquet Choose Dinner Choice(s) Below	
				Prime Rib	Local Cod
	I want the package as noted above, plus additional Hotel night(s). Rate is per night.	Nights(s)	\$ 100.53	n/a	n/a
	Hotel Only – Rate is per night for 1 or 2 adults; (3 adults add \$20 plus 11.7% tax) or (4 adults add \$40 plus 11.7% tax).	Nights(s) & # of Adults	\$122.87	n/a	n/a
	I do NOT need a hotel room at all	--	--	--	--

NO Meals- I will not be attending any group meals	--	--	--	--
Adult - I will need Friday night Buffet Ticket(s) Age 13 and up	Qty	\$35.58	n/a	n/a
I will need Children(s) Dinner Ticket(s) For Friday night - Age 3 -12 years	Qty	\$15.26	n/a	n/a
Adult - I will need Saturday Night Banquet Tickets Age 13 and up	Qty (Choose Entrées)	\$49.92	Qty	Qty
I will need Children (s) Dinner tickets for Saturday Banquet - Age 3 – 12 years	Qty	\$15.26	n/a	n/a

Cut-Off Date: All reservations for Hotel Rooms must be made prior to December 29, 2011. After this date, we can not guarantee availability of guest rooms or the group rate.

Meal Tickets & Choices: All meal choices for the Saturday Night Banquet must be made prior to January 10, 2012. If there is no choice made after this date, we can not guarantee your preferred availability. Additional Meal Tickets must be purchased no later than January 10, 2012.

Deposit: We require a \$100.00 per room deposit. If the deposit is by credit card, we will charge the one night's deposit in advance when the Reservation Form is received.

Cancellation Policy: If an individual reservation is cancelled fourteen days or more prior to arrival the deposit is refunded less a \$15.00 service charge. If an individual reservation is cancelled thirteen days or less or the guest does not arrive on the specified dates, the reservation is cancelled for all nights and the deposit will be forfeited.

Confirmation: A hotel confirmation will be mailed or emailed to you directly from the Resort & Conference Center at Hyannis. **Check-in time after 3:00 pm -- Check-out time by 11:00 am**

Please send this form along with your deposit prior to December 29, 2011

Visa Master Card Check payable to Resort & Conference Center at Hyannis

Total Amount Enclosed: \$ _____

Card Number: _____ Exp Date: _____

Name of Cardholder: _____


Signature: _____ Today's Date: _____

Please read: Be sure to make your check payable to the Resort & Conference Center at Hyannis, **BUT mail all forms, along with your deposit to:**

MLA
8 Otis Place ~ Scituate, MA 02066-1323
For questions, please call the MLA office first at (781) 545-6984

**MLA Annual Weekend & Lobster Trade Show 2012
RESORT & CONFERENCE CENTER AT HYANNIS**

Order Form for Extra Meal Tickets

Day/Time	Description	Price Per Person	Number Requested	Total Price
Friday Evening 6:00 pm – 7:30 pm	<u>The Resort Buffet</u> New England clam chowder, garden salad, Roast Chicken with lemon, honey & mint Roast salmon , garlic & herb butter, Braised Country Ribs , espresso barbecue sauce, rosemary roasted potatoes, chef's seasonal vegetables, rustic rolls, chocolate cherry crumb, freshly brewed coffee, decaffeinated coffee, tea	\$36.00		
Saturday Evening 6:00 pm – 6:45 pm Cocktails & Hors d'oeuvres	<u>Banquet Dinner:</u> Local Cod or Prime Rib of Beef Please Choose Entrée Below			
6:45 pm Dinner	New England clam chowder, Caesar Salad with shaved Parmesan Cheese & Croutons, Seasonal Vegetables, Fresh Rolls & Butter, Warm Apple Blossom			
	Local Cod- Corn Bread & Pecan Dusted, with Orange-Parsley Butter	\$50.00		
	Prime Rib of Beef- Slow Roasted Select Rib with Au Jus	\$50.00		
Please choose Entrée 	Total Amount Enclosed: \$			

Name: _____ Tel : _____

Address: _____

<input type="checkbox"/> Visa <input type="checkbox"/> Master Card <input type="checkbox"/> Check payable to <u>MLA</u>
Name on Card _____
Card Number: _____ Exp Date: _____
Last 3 numbers on back of card: You may call this number in: _____
Signature: _____ Today's Date: _____

Mail this form to: Mass Lobstermen's Assoc., 8 Otis Place, Scituate, MA 02066-1323 Tel. (781) 545-6984

MLA ANNUAL WEEKEND

JANUARY 19th – 22nd Resort & Conference Center at Hyannis, MA

GRAND AUCTION – 2012

The Grand Auction is held after the SATURDAY EVENING BANQUET. Items will be on display for viewing in the Main Exhibit Hall on Friday and Saturday. You can also sign up for your paddle number any time during the weekend. So after dinner, sit back and relax because we're bringing the Grand Auction to you! Whether you plan to bid or not, you can stay and watch the fun! There are many different items that are donated to benefit the MLA Scholarship fund, such as traps, rope, electronics, rain gear, marine supplies, homemade quilts, gift baskets, gift certificates, jewelry, framed prints, afghans, etc. You won't want to miss out on the fun.

While on the subject of the Grand Auction.....

We would like to ask if you would consider donating an item (s) to be auctioned off? Remember, all profits benefit the MLA Scholarship fund. Please call our Auction Coordinator at 781-545-6984 or complete and return the form below. The more items we have, the more money can be raised for the Scholarship Fund. The scholarships awarded help to defray costs for the children of members entering their first year of college. *Thank you very much for your generosity!*

Note: By receiving your form early we can assure you that your name and donation will be listed in our program and the January MLA Newsletter. The 2012 Annual Weekend Program will go to print one week before the show.

Auction Item #1

Donation made by: _____

Company Name: _____

Description of Item: _____

Value: \$ _____

Auction Item #2

Donation made by: _____

Company Name: _____

Description of Item: _____

Value: \$ _____

Auction Item # 3

Donated made by: _____

Company Name: _____

Description of Item: _____

Value: \$ _____

Mail to: Attn: Auction Coordinator at
MLA 8 Otis Place, Scituate, MA 02066 OR Fax to: 781-545-7837